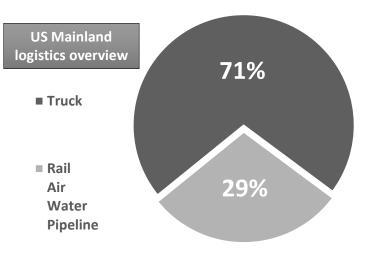
# **Trucking Investment Project**

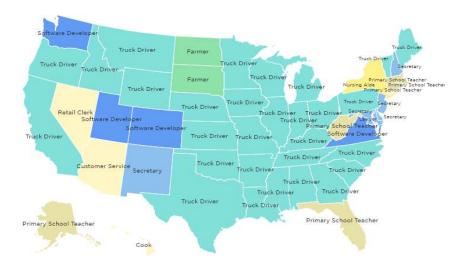
EB5 and E2 Visas

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# Why trucking? Why logistics?

- Mature and solid industry
  - Deemed nationally as "essential business" during COVID-19 pandemic ("Thank God for Truckers speech") (source: The White House)
  - USD940 billion sector with an estimated annual growth of 2% until 2027 (source: American Trucking Association)
  - Fourth largest category of spending in the US, after only health, housing and food (source: American Trucking Association)
  - Annually 71% of the tonnage transported and 80% of freight bills in the USA are handled by trucks (source: American Trucking Association)
  - Approximately 5% of the North American workforce is employed in the logistics industry (source: US Department of Labor)
  - 11.3 million jobs directly related to trucks, of which 3.5 million are drivers (source: American Trucking Association)
  - "Truck driver" is the most popular profession in 29 US states (source: US Department of Labor)
  - Increased e-commerce directly favors the transportation segment (source: The Wall Street Journal)
  - "Small business friendly": 91% of companies operate 6 or fewer trucks. 97% of companies own less than 20 trucks (source: US Department of Labor)





# Why trucking? Why logistics?

- Operational aspects
  - The "Motor Carrier Act of 1980" prohibits the creation of driver unions and strikes are considered domestic threats (Anti-patriotic Act) due to the economic dependence on road transport
  - CDL-A qualification can only be obtained by Green Card holders (there is no possibility to employ illegal labor)
  - Mandatory electronic tachograph (ELD Electronic Logging Device), controls drivers' hours of service (HOS)
  - Insurance of cargo, driver, assets and against third parties are mandatory by law
  - Easy access to spare parts and a vast network of service providers
  - GPS with integrated diagnostic scanner
  - Safe and mostly non-toll roads
  - Simple labor relations





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# EB5/E2 Visa Project

#### • Overview

- US based renowned Law Firm responsible for Visa application including all accessorial forms and documents for the project
- US based Accounting firm stablishes a new LLC company with 100% investor ownership and provides accounting support including Tax Returns and bookkeeping
- Assets are acquired and registered under Investor's company
- Multi-layer strategy of LLC entities to isolate and protect investment while benefiting from being with a larger group
- 360° support for all Investor's company operation matters such as asset acquisition and mobilization, licenses, insurance, commercial agreements, driver recruiting and financials (accounts receivable and payable)



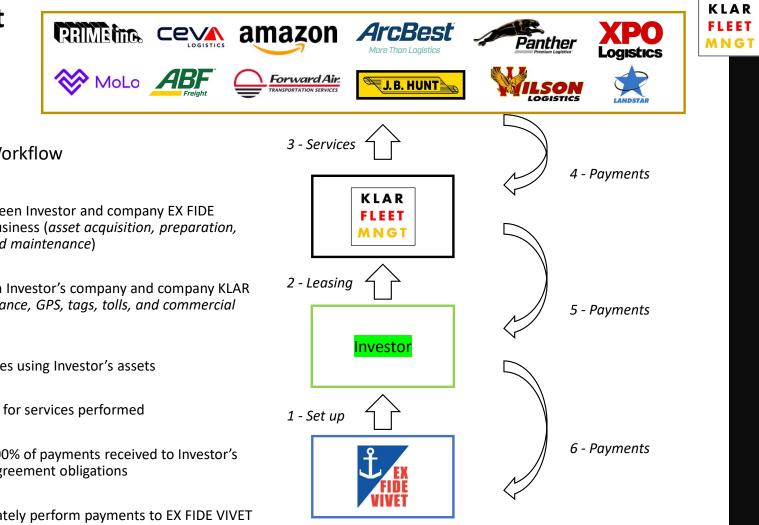
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	Workflow Leasing contract		MNGT
	-)		,
<mark>Investor</mark>		KLAR FLEET MNGT	

- LLC Company
- Assets (trucks)
- Drivers
- Backoffice

- Operational licenses
- Insurance
- Maintenance
- Dispatcher
- Financial
- Accounting
- Compliance



# EB5/E2 Visa Project



- Operational and Financial Workflow
  - Consulting Agreement between Investor and company EX FIDE 1. VIVET to set up Investor's business (asset acquisition, preparation, *licenses, driver recruiting and maintenance*)
  - 2. Leasing Agreement between Investor's company and company KLAR FLEET MANAGEMENT (insurance, GPS, tags, tolls, and commercial agreements)
  - 3. KLAR will perform the services using Investor's assets
  - KLAR receives the payments for services performed 4.
  - KLAR immediately passes 100% of payments received to Investor's 5. company to fulfill Leasing Agreement obligations
  - Investor's company immediately perform payments to EX FIDE VIVET 6. to fulfill Consulting Agreement obligations

# EB5/E2 Visa Project

- Direct Investment
- Employment of US Citizens























#### **Marcellus Serpa**

MBA – Founder and Owner of Ex Fide Vivet Usa and Klar Fleet Management

Professional with 21 years of experience in the logistics industry. Polyglot (Portuguese, English, German and Spanish), holds an MBA degree from IBMEC-RJ. Creator of the operational strategy for an unprecedented multimodal transportation project in Brazil that served as the basis for the "New Ports Law" (Law 12.815 / 2013 sanctioned on June 5, 2013).

Track record of logistics projects:

- Received 5 distinct awards over the last 3 years for operational, safety and financial performances
- Duplication of Vale's Carajás railway (S11D Project)
- Pre-salt Route 2 (transportation of 24" concrete coated pipes)
- Operation of Petrobras warehouse in Macaé (24/7 operation with 1,000+ employees)
- DTM of onshore drilling rigs for natural gas E&P in Maranhão
- Warehouse operation of the UO-BS unit of Petrobras in Cubatão
- Port operations at the ports of Santos, Itaqui, Macaé and Itajaí
- Transportation, mobilization and assembly of more than 100 wind towers







#### Rogelio "Roy" Carrasquillo



## **C** Carrasquillo Law Group PC

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Managing Shareholder of Carrasquillo Law Group

Rogelio "Roy" Carrasquillo is the Managing Shareholder of Carrasquillo Law Group and Chair of its EB-5 Immigrant Investor Program Services and Compliance and Securities Practices. He has been providing strategic guidance and advice to clients in a variety of complex and sophisticated legal transactions for over 20 years.

Roy represents public and private clients using EB-5 as a source of capital, filing for EB-5 Regional Center designation, investors evaluating their options at the redeployment stage, as well as developers seeking to raise capital using the EB-5 Program. He is experienced with public-private partnership projects using EB-5 funds, Opportunity Zones and Tax Credits.

Roy graduated from Georgetown University and the University of Pennsylvania Law School and is admitted to practice in New York and Puerto Rico.

#### Carolina Kripinski



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Attorney at Carrasquillo Law Group

Carolina is a business immigration and compliance attorney at Carrasquillo Law Group.

She represents clients on a wide range of employment-based immigrant and non-immigrant visa matters, including students, trainees, professionals, executives, artists, entertainers, treaty investors persons of extraordinary ability and immigrant investors.

She also represents regional centers and individual investors in the EB-5 Immigrant Investor Program.

Carolina studied at Externado University of Colombia, University of Panthèon-Assas (Paris), University Complutense of Madrid, Instituto de Empresa and Barry University, School of Law. As an immigrant, she identifies with her clients and really enjoys providing them with legal advice.

#### Ismael Fernández





PhD, MBA – Founder and President of Green Gate Plans

Ismael, originally from Spain, is an immigrant himself. He came to the U.S. in 1996 to study aerospace engineering at Embry-Riddle Aeronautical University where as an instructor also taught commercial pilot flying lessons. After moving to Atlanta in 2000, he obtained an MBA with emphasis in Finance, and a PhD in evaluating the economic risks and opportunities of new aircraft technologies in the face of uncertainty. After working for over five years at General Electric as a portfolio risk manager and demand forecasting manager for the gas power generation division, he decided to spin off his own practice on small business consulting. Ismael has now been independent since 2010, helping hundreds of investors achieve their goals of moving to the U.S. with investment visas. He is big fan of aviation and is in charge of leading and setting the standards for the team.

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#### **Arisleydis Cruz**



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Founder and President of Accuracy Consulting Group

Arisleydis Cruz is the passionate founder of Accuracy Consulting Group, where she brings a personal touch to advising small and medium businesses, as well as individuals. She is an Alumna of St Thomas University with a bachelor's degree in business administration and a master's degree in accounting.

Arisleydis helps clients maintain financial viability in the present, but also plan and thrive for the future. Her dedication is fueled by a belief in hard work and a commitment to the people she guides towards their financial goals.

# Sources and references

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